# HLB PMA's SERVICES AND CAPABILITES

HELPING BUSINESSES GROW THROUGH INNOVATIVE THINKING AND A COLLABORATIVE APPROACH



http://www.hlbpma.com/

TOGETHER WE MAKE IT HAPPEN

# **WHO WE ARE**

HLB is a dynamic global network of independent advisory and accounting firms. Through the power of 38,732 professionals across 157 countries, we combine local expertise and global capabilities to service your needs. HLB firms are locally established with deep roots in their communities, yet are closely connected with professionals from across the world to help clients grow across borders. We are everywhere you are and everywhere you want to go.

Five decades of entrepreneurship and collaboration, together with the innovative and creative mindset

of our firms form the foundational elements of HLB. It's our history and shared values which set us apart. We are dedicated to creating value and maximising opportunities for clients. Through our pro-active thinking and creative approach to business, we embrace new opportunities while challenging the status quo. Our commitment to excellence and providing solutions has been the driving force in helping clients grow across borders and has been key to becoming one of the fastest growing networks in recent years.



# **HOW WE WORK TOGETHER**

Regardless of what sector you operate in, business is about people. Building a trusted relationship with you wherever you take your business is highly important to us. To best service our international clients, we take the time to get to know you and understand your specific needs.

At HLB, we are proud of our strong friendships and professional relationships. When working with us across borders, you can be assured that your HLB team at home and in the territories you're expanding in personally know each other. This is the HLB-way of creating value through real relationships and how we make sure the client experience is seamless. It is through personal and trusted relationships that we deliver on our brand promise:



#### Together we make it happen



# **OUR SERVICES**



#### **ADVISORY**

Every organisation comes with a unique set of challenges and growth opportunities. At HLB PMA, our consultants across the globe help clients overcome business issues to achieve organisational excellence. We help find ways to finance growth or understand consumer needs and help build relationships with customers in the digital age. We help you to get the best from talent, optimise your operations and help identify and manage risk.

Our expert teams have experience working with organisations of all shapes and forms - from SME to the big corporate, from non-profit and public sector to privately owned and publicly listed companies and even start-ups. We provide a full range of advisory service, including:

#### **RISK & COMPLIANCE SERVICES:**

- Risk % Advisory
- Internal audit services
- SOX / SOX IT testing
- Fraud and forensic investigations
- Compliance services
- CyberSecurity services

#### **TECHNOLOGY CONSULTING**

- IT General Controls
- IT assessment
- IT cost killing
- CIO as a service
- IT risk assurance
- IT project management

#### MANAGEMENT ADVISORY

- Management consulting
- Policy and process consultancy
- Data analytics
- Business intelligence (BI)

#### **HUMAN RESOURCE OUTSOURCING**

- Staffing Services Project Managers Internal Auditors Sox Auditor Bi Consultants





# **GLOBAL CAPABILITES AND EXPERTISE**

At HLB, innovative thinking and collaborative behaviour are deeply rooted in our DNA. Through five decades of working together, we have built a strong global network of professionals providing advisory and accounting services to clients of all sorts. When working with us, we guarantee the same level of quality and an outstanding client experience whether you engage an HLB firm in Europe, America, Oceania, Asia or Africa.

Through 38,732 partners and staff across the globe, we share expert knowledge and a wealth of experience to help clients reach their organisational goals both in domestic markets and oversees. We have created an ecosystem of sharing international best practices, collaborating on important client issues and creating new ideas that help our network, our clients and our people grow.





# **INDUSTRIES**

We focus our efforts to meet client-needs across a broad set of global industries:

Technology, Media & Telecommunications

e-Commerce & Retail

**Financial Services** 

Manufacturing

Hospitality / Tourism

Utilities, Oil & Gas

Non-Profit

Facility, Construction & Security Services

Mining

**Food Services** 

# **OUR GLOBAL REACH**

#### LATIN AMERICA

19

1,800+

**COUNTRIES** 

**OFFICES** 

PEOPLE

#### **Engaging in emerging economies**

HLB's Latin America and Caribbean firms work collaboratively to deliver cross border services for clients both nationally and internationally. With the social and economic reform taking place across Latin America, HLB can offer clients insights into the opportunities in Latin America's emerging economies.

### **NORTH AMERICA**

16

142

8,600+

COUNTRIES

**OFFICES** 

PEOPLE

#### A key destination for internationally focused investors

With its business-friendly culture and world leading infrastructure, the region remains one of the key destinations for investors and entrepreneurs. HLB draws on its extensive experience of the middle market to help its clients capitalise on the region's stability and success.

#### **EUROPE**

41 498

15,200+

COUNTRIES

**OFFICES** 

PEOPLE

#### Winning in mature markets

With HLB ranking number 10 across Europe, we are an established professional services brand that has been servicing clients across European markets for five decades.

### **ASIA ÁCIFIC**

30

223

11,500+

COUNTRIES

**OFFICES** 

PEOPLE

#### At the forefront of one of the leading economies

Our long-standing presence and deep understanding of the region sees HLB rank within the top 10 across key Asia Pacific markets. It's through this expertise that we're able to provide clients with the knowledge to unlock the market's potential.

#### AFRICA AND THE MIDDLE EAST

51

85

1,450+

COUNTRIES

**OFFICES** 

PEOPLE

#### **Driving growth in complex markets**

As the second fastest growing region in the world and with a rapidly growing consumer base, Africa and the Middle East pose numerous opportunities for foreign investors. HLB ranks among the top 10 across the regions, with our qualified local professionals offering expert customised services to a wide range of internationally minded clients.

# **OUR COMMITMENT** TO QUALIITY

Sound governance, integrity and quality are deeply embedded in everything we do. Only the best firms join HLB, with all our members required to meet strict quality criteria both nationally and internationally. Our ongoing review programme allows us to maintain the high standards our clients have come to expect.

HLB is a member of the Forum of Firms, who are committed to the highest standards in financial reporting and auditing practices worldwide. With many of our leadership team and partners around the world playing vital roles in independent committees we're proud to be examples of driving forward change in our profession. Our aim is to achieve the best service and highest standards in the



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